

K I I N G O A I

Your AI Adoption Partner

From first conversation to a living AI ecosystem
that compounds value every month.

4,000+

Executives Trained

600+

Companies Served

10X+

Client ROI

The AI Imperative for Companies

Companies that delay AI adoption don't just miss efficiency gains — they lose competitive position.

 **72%**

of executives say AI is
a top-3 strategic priority

 **5-15 hours**

saved every week per employee via
our AI adoption model

 **3x**

faster time-to-value
with guided implementation

The Challenge

Most companies try AI training once, see limited adoption, and conclude "AI doesn't work for us." The problem isn't AI — it's the absence of a structured adoption framework.

The Kiingo Solution

A proven five-phase journey that takes companies from AI-curious to AI-native, with measurable ROI at every stage and compounding value over time.

Our Philosophy

AI adoption isn't a training event. It's an operating system transformation.



Humans First, Then Machines

We train your people to think with AI before deploying AI to work alongside them. This sequence is what makes adoption stick.



Industry-Specific, Not Generic

Every engagement is built around your actual workflows — insurance claims, real estate analysis, financial modeling. No generic demos.



Enterprise-Wide Access

We don't create a two-tier organization where some employees get AI training and others don't. Everyone gets access from day one.

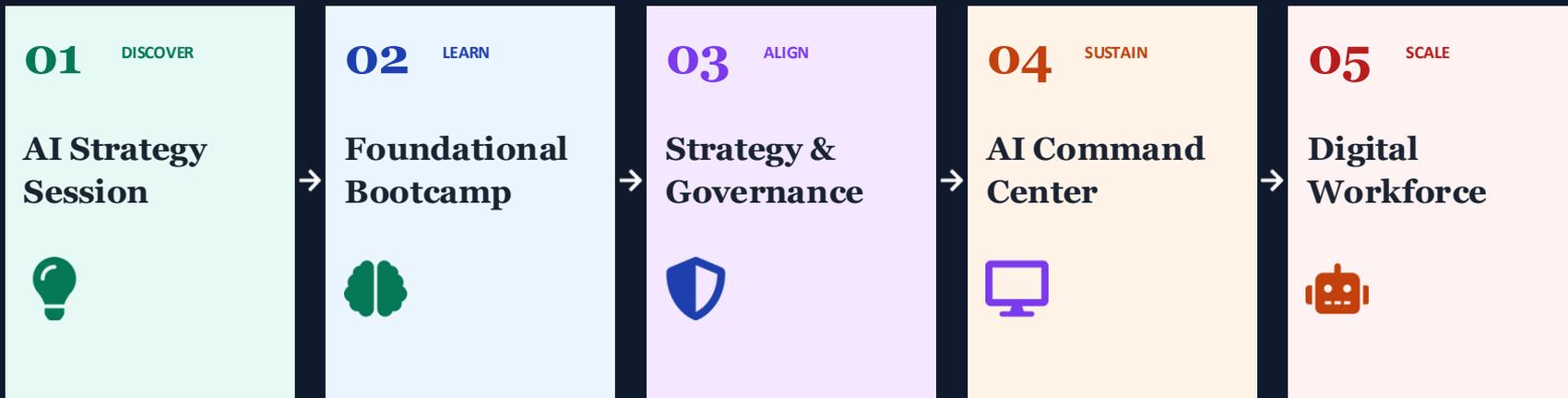


Built to Stay, Not Just to Train

We don't deliver a workshop and disappear. Each phase builds infrastructure — policies, libraries, agents, habits — that becomes part of how your company operates.

The Five-Phase AI Journey

Each phase solves a specific problem and builds a new layer of AI Infrastructure.



What This Means for Your Organization

Phases 1-3

Build the Foundation

AI fluency, governance, and a clear roadmap your entire leadership team is aligned on

Phase 4

Ongoing Support

Enterprise-wide access to training, resources, and live support — no one left behind

Phase 5

Measurable Impact

AI agents handling real work — reducing costs, accelerating output, augmenting your team

01 AI Strategy Session – Assessment & Planning

The entry point — understand where you are, where you should be, and how to get there.

Format	60-minute executive working session
Attendees	CEO + leadership team
Approach	50 min value delivery, 10 min roadmap
Deliverable	AI Strategy Brief with personalized recommendations
Investment	Complimentary
Outcome	Clear understanding of AI readiness and next steps

What We Cover

- ✓ Current AI maturity assessment
- ✓ Industry-specific opportunity mapping
- ✓ Security & compliance considerations
- ✓ Workflow prioritization framework
- ✓ Competitive landscape analysis
- ✓ Recommended adoption roadmap

02

Bespoke AI Foundational Bootcamp

Build AI fluency across the organization with industry-specific, hands-on training.

Format	4-week course, 60-min weekly sessions
Content	Industry-specific workflows & AI tools
Cohort size	Up to 20 participants per cohort
Outcome	5-15 hours/week saved by each participant

Why 4 Weeks Works

Tight, focused sessions that fit executive calendars without creating "AI training fatigue." Industry-specific content converts skeptics into advocates. Participants leave with workflows they can use the next day, not theoretical knowledge they'll never apply.



What Happens Next

After the bootcamp, leadership naturally asks: "What's our AI policy? Who approves tool usage? How do we handle security?" That's exactly what the Governance session addresses.

03 Strategy & Governance

Establish the rules of engagement for AI adoption — and a clear roadmap for what comes next.



AI Use Policy

Formal guidelines on approved AI tools, data handling, and usage boundaries across the organization.



Governance Framework

Decision rights, approval workflows, and accountability structures for AI initiatives.



Security Protocols

Data classification, vendor assessment, and compliance requirements tailored to your industry.



12-Month Adoption Roadmap

Phased plan mapping AI initiatives to measurable business outcomes with clear milestones.

Key Insight:

Your governance framework becomes your AI roadmap. Every gap identified maps directly to a capability the Enablement Hub or AI Agents can solve.

04 AI Command Center – Your AI Department

The always-on AI training & support platform — enterprise-wide access for every employee.

Video Modules

AI for Finance, Marketing, Ops, HR, Sales – Guided Training

Use Case Repository

Hundreds of AI use cases searchable by dept, industry, complexity

Prompt Chain Library

Pre-built sequences for common workflows ready to deploy

Tool Guides

ChatGPT, Claude, Gemini, Copilot & more — updated monthly

Daily Office Hours

Live drop-in sessions for real-time AI help

AI Advisory

1-hour dedicated session/month – can purchase bespoke engagement

AI Training Labs

Weekly rotating topics – new tools, workflows & crucial updates

FAQ Channels

Public + private, 24hr max response time

24/7 Access to AI Experts

Access to new tools, trends, models, use cases – your company will always be ahead

Digital Workforce – AI Agents

Deploy AI agents that do the work — measurable labor augmentation that compounds over time.

The Human + Machine Synergy

Phases 1-4 train humans to work with AI. Phase 5 deploys AI to work alongside those trained humans.

This is the critical differentiator:

- ❌ Training companies don't build agents
- ❌ Agent companies don't train humans
- ✅ **Kiingo does both — end to end**

Entry Alongside Hub or added when ready

Outcome Measurable labor augmentation

Retention Deeply embedded in your operations

Expected ROI with Kiingo's adoption model

150-employee company | Full engagement | Conservative estimates

ANNUAL RETURNS		ANNUAL TIME SAVINGS	
Productivity (30 min/day saved)	\$562K	Productivity (30 min/day saved)	18,750/hours
Reduced training waste	\$75-150K	Reduced training waste	2,500-5,000/hours
Faster onboarding	\$45-90K	Faster onboarding	1,500-3,000/hours
Error reduction	\$60-120K	Error reduction	2,000-4,000/hours
Digital workforce savings	\$108-216K	Digital workforce savings	3,600-7,200/hours
TOTAL RETURNS	\$850k-\$1.1M	TOTAL HOURS SAVED	28k-38k

5.7X

Year 1 ROI

10X+

Year 2 ROI

100%

Enterprise Coverage

Why This Approach Works

Training-Only Providers

Teach AI skills but leave you on your own for implementation and deployment.

Agent-Only Providers

Deploy automation but skip the human side — your team doesn't know how to use it.

Kiingo

Both. Train your people and deploy the technology. 1,300+ executives trained. Agents in production.

Why It Sticks — 7 Layers of Embedded Value

1. All employees build fluency — no one left behind
2. AI policies create guardrails and empower staff
3. Prompt libraries customized to their workflows
4. Daily office hours create habitual engagement
5. Monthly consulting creates strategic intention
6. Digital workforce agents built & maintained by Kiingo
7. Institutional AI knowledge is maintained and developed

K I I N G O

Ready to Build an AI-Native Organization?

The journey starts with a single conversation.

1 Schedule a Strategy Session

60-minute complimentary session with your leadership team

2 Get Your AI Strategy Brief

Personalized assessment of opportunities and recommended roadmap

3 Begin Your AI Journey

Start with the Foundational Bootcamp and build from there

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